

A MONTHLY  
NEWSLETTER

# WTS Connection



**RALPH  
BELL**



**JAY  
GREEN**



**DOUG  
BAKER**



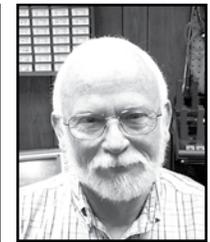
**NANCY  
URBANCZYK**



**BARBARA  
McALPINE**



**MATT  
DAVIS**



**DOUG  
BUIE**

## Radio shops unsurpassed in sales, service

In this era of cell phones, digital two-way radios continue to provide an excellent communications choice in both urban and many remote “back sections” of the Texas Panhandle.

For emergency responders, industrial educational, and agriculture applications, reliable radio communication remains a must.

Employees with WT Services radio shops in Hereford and Amarillo—with years of experience—provide exceptional Motorola radio sales and service all over the Panhandle.

Hereford and Amarillo radio shops sell, install,

and repair Motorola radio communications equipment, and design radio systems and repeaters.

Senior man on the WT Services radio staff is Ralph Bell, Hereford shop supervisor and a 30 year WT Services employee. He studied electronics at Texas State Technical

**Online contact  
for radio shops**

Customers with two-way radio needs may contact WT Services radio shops in Hereford and Amarillo online. Go to [wtstx.com](http://wtstx.com) to browse merchandise and services offered.

Institute and worked with MobilCom for three years before joining WT Services. Ralph works in the Hereford shop three days a week and assists with repairs at the Amarillo shop Tuesdays and Thursdays.

Also working in repairs and installation at the Amarillo shop are Matt Davis, installation and repair, and Doug Buie.

Davis has been with the Amarillo radio shop over two years. A Gruver native and graduate of Smyer High School, he originally worked on water towers, then worked on radio and cellular towers—an 1,800 footer is the tallest he ever climbed in his many years

of that lofty experience—then got into repair and installation of radios.

Buie received electronics training in the U.S. Navy and was a bench technician with Two-Way Radio in Plainview when it was owned by WT Services. He works part-time with the WT Services shop in Amarillo.

Staff for WT Services radio shops include Doug Baker, and Jay Green, sales consultants.

Both originally joined the WT Services Amarillo radio sales staff in September of 1991 with Baker coming from a position with Motorola in Amarillo

(See **RADIO SHOPS**, Page 2)

**Hereford: A Smart Community—with Fiber to the Premise—by WT Services.**

# Radio shops are unsurpassed...from Page 1

and Green from Motorola sales in San Angelo. Both are well acquainted with Motorola product lines.

Billing clerk with the WT Services radio shop in Hereford is Nancy Urbanczyk, a 23 year veteran of the post who also handles multiple duties for WT Services.

Secretary at the Amarillo

## Bundle customers can upgrade speed

If you're enrolled in one of the cost-cutting bundled packages from WT Services, you can increase your internet speed to 10, 15, or 20 meg for a nominal fee.

Companion upload speeds from WT Services are perfect if you need to upload data or are a gamer. Contact the WT Services business office in Hereford at 360-9000 to take advantage of this upgrade.

## Card of Thanks

Dear WT Services,

Thank you for awarding me a \$500 scholarship.

I can't wait to further my education and advance to my dream.

I appreciate you considering me and supporting me.

Madie O'Rand  
Hereford

office is Barbara McAlpine, who has served full time for five years and previously served part-time for 6-1/2 years.

Hereford and Amarillo radio shops work extensively with emergency response agencies including police, fire, and ambulance, as well as hospitals and schools to meet their radio communications needs. The shops also work with storm warning siren systems for cities

Agriculture and industrial radio applications are also

## Earn 1% discount paying by draft

WT Services customers in Hereford can take advantage of a one percent discount by paying their bill by bank draft.

Customers who authorize this form of payment agree to have their bank account drafted for the amount of their outstanding balance on their account with WT Services. Drafts will occur between the 20th and 23rd of each month.

To arrange for payment of your WT Services bill via bank draft and net the one percent savings, contact the WT Services office in Hereford at 119 East 4th for the authorization form.

a specialty.

"We're seeing more digital radio now. Many businesses are coming back to radios because there are no monthly fees, and no skips or dead spots in coverage areas like those encountered with cell phones. Customers can even text and use GPS with modern digital radios. Digital radios provide a way to maintain employee productivity and safety. The GPS feature means injured or lost employees can be located. On the more modern systems the user doesn't even have to key the microphone and can send texts," Baker explains.

"Radios remain relevant mostly for employee safety, coordination of work efforts, and with the high price of fuel, they save on travel," he added.

Two way radios can ensure privacy via a closed network as opposed to cell phones that leave calls exposed over a public network.

A radio system can be designed to work even in times of natural disasters or emergencies

With the high cost of weather vulnerable cell phone service, many businesses are returning to radios.

"Once a radio system is paid for there's no monthly expense associated with it and unlimited instant communication. Cell phone service is vulnerable in a storm both to customer overload in an emergency and power failure, but if a two-way radio tower goes down users can switch to Channel 2 mobile to mobile and talk to people within a limited range.

Some job locations and work procedures may prove noisy. Digital two way radios are highly effective in noisy environments.

Radio equipment is also used extensively in monitoring oil and gas well sites, pumps, and other equipment. Agriculture applications include monitoring sprinkler irrigation pivot operation in remote areas.

One area of potential growth of radio use is in the education system.

"Many school districts went to cell phones on school buses, but several states are in the process of prohibiting bus drivers from using hand held cell phones. More and more school districts are switching to digital radios because they can be operated hands free and school bus location can be tracked by GPS," Baker explains.