



Services Friona/ Bovina
All around communications.

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A MONTHLY
 NEWSLETTER

WTS Connection



**RALPH
 BELL**



**JAY
 GREEN**



**DOUG
 BAKER**



**NANCY
 URBANCZYK**



**BARBARA
 McALPINE**



**MATT
 DAVIS**



**DOUG
 BUIE**

Radio shops unsurpassed in sales, service

In this era of cell phones, digital two-way radios continue to provide an excellent communications choice in both urban and many remote “back sections” of the Texas Panhandle.

For emergency responders, industrial edu-

cational, and agriculture applications, reliable radio communication remains a must.

Employees with WT Services radio shops in Hereford and Amarillo—with years of experience—provide exceptional Motorola radio sales and service all over the Panhandle.

Hereford and Amarillo radio shops sell, install, and repair Motorola radio communications equipment, and design radio systems and repeaters.

Senior man on the WT Services radio staff is Ralph Bell, Hereford shop su-

pervisor and a 30 year WT Services employee. He studied electronics at Texas State Technical Institute and worked with MobilCom for three years

Online contact for radio shops

Customers with two-way radio needs may contact WT Services radio shops in Hereford and Amarillo online. Go to wtstx.com to browse merchandise and services offered.

before joining WT Services. Ralph works in the Hereford shop three days a week and assists with repairs at the Amarillo shop Tuesdays and Thursdays.

Also working in repairs and installation at the Amarillo shop are Matt Davis, installation and repair, and Doug Buie.

Davis has been with the Amarillo radio shop over two years. A Gruver native and graduate of Smyer High School, he originally worked on water towers, then worked on radio and cellular towers—an 1,800

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 with Fiber to the Premise—by WT Services

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footer is the tallest he ever climbed in his many years of that lofty experience—then got into repair and installation of radios.

Buie received electronics training in the U.S. Navy and was a bench technician with Two-Way Radio in Plainview when it was owned by WT Services. He works part-time with the WT Services shop in Amarillo.

Staff for WT Services radio shops include Doug Baker and Jay Green, sales consultants.

Both Baker and Green originally joined the WT Services Amarillo radio sales staff in September of 1991 with Baker coming from a position with Motorola in Amarillo and Green from Motorola sales in San Angelo. Both are well acquainted with Motorola product lines.

Billing clerk with the WT Services radio shop in Hereford is Nancy Urbanczyk, a 23 year veteran of the post who also handles multiple duties for WT Services.

Secretary at the Amarillo office is Barbara McAlpine, who has served full time for five years and previously served part-time for 6-1/2 years.

Hereford and Amarillo radio shops work exten-

sively with emergency response agencies including police, fire, and ambulance, as well as hospitals and schools to meet their radio communications needs. The shops also work with storm warning siren systems for cities

Agriculture and industrial radio applications are also a specialty.

“We’re seeing more digital radio now. Many businesses are coming back to radios because there are no monthly fees, and no skips or dead spots in coverage areas like those encountered with cell phones. Customers can even text and use GPS with modern digital radios. Digital radios provide a way to maintain employee productivity and safety. The GPS feature means injured or lost employees can be located. On the more modern systems the user doesn’t even have to key the microphone and can send texts,” Baker explains.

“Radios remain relevant mostly for employee safety, coordination of work efforts, and with the high price of fuel, they save on travel,” he added.

With the high cost of weather vulnerable cell phone service, many businesses are returning to

radios.

“Once a radio system is paid for there’s no monthly expense associated with it and unlimited instant communication. Cell phone service is vulnerable in a storm but if a two-way radio tower goes down users can switch to Channel 2 mobile to mobile and talk to people within a limited range.

Two way radio helps to ensure privacy via a closed network, as opposed to cell phones that expose callers to a public network.

Radios are easy and safe to use while driving.

Radio equipment is also used in monitoring oil and gas well sites, pumps, and other equipment. Agriculture applications include monitoring sprinkler irrigation pivot operation in remote areas.

Bundle customers can upgrade speed

If you’re enrolled in one of the cost-cutting bundled packages from WT Services, Friona you can upgrade your Internet speed to 6, 10, or 15 meg for a nominal fee.

Contact the WT Services business office in Friona at 250-5555 to take advantage of this upgrade.

One area of potential growth of radio use is in the education system.

“Many school districts went to cell phones on school buses, but several states are in the process of prohibiting bus drivers from using hand held cell phones. More and more school districts are switching to digital radios because they can be operated hands free and school bus location can be tracked by GPS,” Baker explains.

Get a 1% discount by paying by draft

WT Services Friona/Bovina customers can get a one percent discount by paying their bill by bank draft. Customers who authorize draft payment agree to have their bank account drafted for the amount of their outstanding balance on their account with WT Services. Drafts will occur between the 20th and 23rd of each month.

To arrange for payment of your WT Services bill via bank draft and net the one percent savings, contact the WT Services office in Friona at 1010 Columbia to obtain the necessary authorization form that includes bank routing and account information.